

CONFERENCE AGENDA

WEDNESDAY, October 20, 2004

6:30 – 9:00 PM **Welcoming Reception in Miramar II

THURSDAY, October 21, 2004

7:00 AM Breakfast and Registration

7:45 AM **OPENING REMARKS, SALON III**
Michael Moe, Co-Founder & CEO of ThinkEquity Partners, LLC
Deborah Quazzo, Co-Founder & President of ThinkEquity Partners, LLC

8:00 – 9:00 AM **KEYNOTE ADDRESS : LESSONS FROM THE TOP / SALON III**
JIM CITRIN leads Spencer Stuart's Global Technology, Communications & Media Practice and is a member of the firm's worldwide board of directors.

ThinkAbout Presentations – Salon III

9:00 – 9:45 AM
MANAGING THE COMPLIANCE, LEGAL AND ACCOUNTING ISSUES OF GOING PUBLIC
Pat Kratus, Vice President – Investment Banking, explores how to survive & thrive in the new world order, joined by top legal and financial experts.
Brooke Seawell, Partner – Technology Crossover Ventures
Horace Nash, Partner – Fenwick & West
Danny Wallace, Partner – PricewaterhouseCoopers

9:45 – 10:30 AM
PREPARING FOR AND EXPERIENCING THE IPO PROCESS
David Strupp, Head of Health Care Banking, and IPO veteran executives and lawyers share war stories & best practices leading up to the IPO.
Vincent Miles, Ph.D., Senior Vice President – Alnylam Pharmaceuticals, Inc.
B.V. Jagadeesh, President & CEO – NetScaler, Inc.
Laura Berezin, Partner - Cooley Godward LLP

10:30 – 11:15 AM
PRIVATE CAPITAL AS A STRATEGIC WEAPON
Philip Marchal, Vice President - Private Placements, discusses how to pull off a timely capital raise to fund growth and/or acquisitions, along with venture capitalists and company executives.
Bary Taylor, Partner – Warburg Pincus
Oren Zeev, Partner – Apax Partners
Avi Katz Ph. D., President & CEO – Intransa, Inc.

ThinkAhead Sessions – Salon IV

9:00 – 9:45 AM
THE FUTURE OF HEALTHCARE
Casey McGlynn, Partner – Wilson Sonsini Goodrich & Rosati
Richard L. Popp, MD, Professor of Medicine Program in Biodesign – Stanford University School of Medicine and Technology Partner – Advanced Technology Ventures
Mark Foley, Managing Director – RWI Group
David Mack, Director – Alta Partners

9:45 – 10:30 AM
HOW CAN A BOARD MAKE A COMPANY BETTER?
Bill Campbell, Chairman – Intuit
Kevin Harvey, Partner – Benchmark Capital
Ben Horowitz, CEO – Opsware Inc.

10:30 – 11:15 AM
WHY IS THE CONSUMER MARKET IMPORTANT?
Dan Levitan, Co-Founder & Managing Partner – Maveron
Randy Komisar, Virtual CEO
Rich Barton, Founder & Former CEO – Expedia

11:15 – 11:45 AM **NANOTECH: TRANSCENDING MOORE'S LAW / SALON III**
STEVE JURVETSON, Managing Director – Draper Fisher Jurvetson

11:45 – 12:15 PM **NANOTECH PANEL:**
Steve Jurvetson - Draper Fisher Jurvetson as Moderator
Charlie Harris, Chairman & CEO – Harris and Harris Group, Inc.
Stuart Pulvirent, Managing Director – ThinkEquity Partners, LLC
Donn Tice, CEO – Nano-Tex, LLC
Larry Bock, Executive Chairman of the Board – Nanosys
Dr. Randolph H. Levine, Founder and Director – ZettaCore

12:15 – 1:30 PM **LUNCHEON KEYNOTE SPEAKER / MIRAMAR 1 & 2**
SAM COLELLA, Co-Founder, Versant Ventures /
HEALTHCARE VENTURE CAPITAL: CURRENT CONDITIONS & TRENDS

1:30 – 2:15 PM **FUTURE OF COMMUNICATIONS**
Troy Jensen, Managing Director – ThinkEquity Partners, LLC as Moderator
Sandy Miller, Managing Director – 3i Group
Tom Erickson, Co-Founder – BlueStream Ventures
Jeffrey Ganek, Chairman and Chief Executive Officer – NeuStar
Arun Sobti, Chairman & CEO – IP Unity

6:00 – 7:00 PM **Cocktails in the Outdoor Terrace

7:00 PM ****COASTAL SERENADE DINNER / KEYNOTE SPEAKER**
MICHAEL T. MOE, CFA, Co-Founder and CEO – ThinkEquity Partners, LLC
FROM IDEA TO IPO
Dinner will demonstrate all the glories of the Northern California coast and the world-famous surf spot – Mavericks. Learn about the unbelievable world of surfing the big waves through photos and stories of the “men who ride mountains.” Savor the freshest local seafood from the California coast!

8:30 – 10:30 Relax by the outdoor Fire Pit with s'mores, hot chocolate and after dinner drinks

CONFERENCE AGENDA

FRIDAY, October 22, 2004

7:00 AM

Breakfast and Registration

ThinkAbout Presentations — Salon III

8:00 – 8:45 AM

M&A STRATEGIES FOR PRIVATE COMPANIES

Joe Josephson and Michael Tunstall, Co-Heads of M&A, are joined by a few CEOs, CFOs and VCs that have leveraged both buy-side & sell-side M&A opportunities & will explore the benefits of such deals & to point out where they can go wrong.

Ashley Fieglein, Principal – General Atlantic Partners

Joe Barbeau, Partner – Gibson, Dunn & Crutcher

Andrew Sessions, General Partner – Thomas Weisel Venture Partners

Jeff Lindauer, CEO – Q, Inc.

8:45 – 9:30 AM

WHERE IS THE “IPO BAR”?

Jeff Becker, Head of Software Banking, and a group of IPO-weathered VCs and our head of capital markets address prevailing views on the topic and explore what it really takes to go public today.

Rich Gimigliano, Managing Director – ThinkEquity Partners, LLC

Peter Chung, General Partner – Summit Partners

Keith Benjamin, Managing Director – Levensohn Venture Partners

9:30 – 10:15 AM

VIEWS FROM THE BUYSIDE

Deborah Quazzo, Co-Founder & President of ThinkEquity Partners, interviews several portfolio managers about what they see in today's capital markets for growth companies & what they look for in a good investment.

Nick Capuano, Managing Director – TCW Investment Mgmt. Co.

McLane Cover, Managing Director – ThinkEquity Partners, LLC

10:15 – 11:00 AM

LIFE AS A PUBLIC COMPANY – BEST PRACTICES

Peter Westley, Head of Media Investment Banking – ThinkEquity Partners, LLC, leads a discussion about what executives can really expect after going public and how to best interact with the Street.

Gary Fisher, President, COO, and acting Chief Financial Officer – ISSI

Michael Bealmear, CEO – HyperRoll

John Tinker, Managing Director – ThinkEquity Partners, LLC

Todd Friedman, Managing Director – Blue Shirt Group

ThinkAhead Sessions — Salon IV

8:00 – 8:45 AM

WHERE IS ENTERPRISE SOFTWARE HEADED?

Peter Fenton, Managing Partner – Accel Partners

Roman Bukary, VP Product Marketing – SAP AG

Zach Nelson, President & CEO – NetSuite

Mitchell Kertzman, Partner - Hummer Winblad Venture Partners

8:45 – 9:30 AM

CHINA PANEL: THE WILD WEST IS RISING IN THE EAST

Donald H. Straszheim, Founder, Chairman & CEO – Straszheim Global Advisors

Dixon Doll, Co-Founder & Managing General Partner -

Doll Capital Management

Gabriel Li, Managing Director - Orchid Asia Holdings

Jack Hennessy, Managing Director - Baring Private Equity Asia

9:30 – 10:15 AM

IS THE INTERNET STILL AN INVESTABLE OPPORTUNITY?

Tony Perkins, Editor – AlwaysOn

Andy Kessler, Author of *Wall Street Meat*

Ron Conway, Founder and Managing Partner – Angel Investors LP

Jennifer Muller, Director & Technology Group Head –

Houlihan Lokey Howard & Zukin

Tim Draper, Founder and Managing Director – Draper Fisher Jurvetson

Richard Rosenblatt, CEO - Intermix Media

11:00 - 12:00 PM

GUY KAWASAKI, Managing Director & Chairman – Garage Technology Ventures

Best-Selling Author and a columnist for Forbes.com

THE ART OF THE START

Best-Selling Author and a columnist for Forbes.com, Kawasaki's presentation is based on his new book, which has already gotten rave reviews and climbed onto the Wall Street Journal's bestseller list.

This book is a weapon of mass construction that is the definitive guide for starting companies.

12:00 – 1:30 PM

LUNCHEON / GAZEBO LAWN

Summary & Conclusions: Open discussion and the road ahead